



POLYCOM CAPITAL FINANCING PROMOTIONS

Polycom Buy Back Program

Video, Telephony, and Network Equipment Buy-Back— Powered by Network-Value

When it is time to upgrade your business voice or video systems, Polycom makes it easier by leveraging the value of your aging hardware.

Instead of recycling or spending your valuable time trying to sell your gear directly, simply contact our trusted partner, Network Value, for a fast, reliable quote on the equipment you are displacing with your technology refresh.

Obtain a trade-in quote today and you will receive maximum value for your end of life phones, PBX, video and collaboration equipment, routers, switches, servers, etc.

All vendors (Polycom included), quantity and size of equipment supported

Benefits

- Obtain best possible value for your end of life equipment when migrating to new technology
- Minimize the investment of your own time when decommissioning old equipment
- Advanced buy-back and financing of equipment available
- All reverse logistics of the trade in coordinated by Network Value

Eligibility requirements

- Equipment trade-in is available to clients at the time of buying new Polycom equipment
- All competitive OEM's and types of equipment are supported and available for trade-in
- Trade in equipment must be returned in working condition to receive funds
- Return shipping costs are included with the trade-in

Lead-time for trade in quotes

1-day turnaround: All VoIP equipment & manufacturers, PBX Included.
All Cisco infrastructure equipment

2-day turnaround: Cisco Tandberg, Polycom HDX, V SX, Q SX equivalent

3-day turnaround: Cisco Tele-Presence, LifeSize, Vido (small OEM's)

Registration Process

Contact: Network Value

Phone: 1-855-NET-VALUE

Email: quotes@network-value.com

Provide the following information:

- Customer name
- Equipment OEM
- Description of equipment to be traded in
- Model number
- Part number
- Quantity
- Location of equipment
- Serial numbers (optional but advised, if available)
- Estimated timeframe that equipment will be available

Note: Provide information in spreadsheet format, if possible, and email to quotes@network-value.com

Polycom, Inc.

1.800.POLYCOM

www.polycom.com